## Qralgreen

DRUG STORES

WALGREEN CO. (An Illinois Corporation) AND SUBSIDIARY COMPANIES ANNUAL REPORT TO STOCKHOLDERS-SEPTEMBER 30, 1945

## OFFICERS AND DIRECTORS

CHARLES R. WALGREEN, JR.SANFORD J. BOWYER Director-Vice President
HARRY GOLDSTINE ..... 
WILLIAM G. JOHNSTON Director-Vice President
ROBERT G. KNIGHT Director-Vice President and Treasurer
ROLAND G. SCHMITT Director-Vice President and Secretary
A. L. STARSHAK Director-Vice President
RAY E. WALKER Director-Agency DivisionJAMES E. WARDDirector-Vice President
BERT O. PINCHE._-anoAssistant SecretaryAssistant Secretary
P. J. REDFORD Assistant Secretary
W. J. COONEY
$\qquad$ Assistant Treasurer

## TRANSFER AGENTS

| In Chicago | First National Bank |
| :--- | :--- |
| In New York | Guaranty Trust Co. |

## REGISTRARS

| In Chicago | Harris Trust \& Savings Bank |
| :--- | :--- |
| In New York | Commercial National Bank \& Trust Co. |

## AUDITORS

# (Q)algreen 

DRUG STORES

November 24, 1945.

## TO OUR STOCKHOLDERS:

Earnings per share of common stock were $\$ 2.20$ after a provision of $\$ 400,000$ for postwar contingencies. In the previous fiscal year per-share earnings were $\$ 2.25$, and provision for postwar contingencies $\$ 600,000$. Further additions to this reserve-which now amounts to $\$ 1,500,000$ - are not anticipated, since it has accomplished its purpose as mentioned in last year's letter. Certain types of charges are expected to be made against it as soon as the supply of materials and labor makes it possible to proceed with our already completed plans to modernize numerous existing stores-either by extensive remodelling or enlarg. ment. Our program also includes the opening of a number of new stores.

During the year we were able to open only 3 new stores. We re-opened 3 , closed 20 of our smaller stores and one was substantially destroyed by fire. At the end of the fiscal year we were operating 427 stores.

Sales were $1 \%$ lower than those of last year, which were at an all-time record. More than the decrease was represented by reduced sales of cigarettes. Although many war-time shortages still exist, a number of items previously scarce are now rapidly becoming available.

Wage costs during the past year again were higher in general, and upward adjustments were given a substantial number of key personnel whose compensation had been "frozen" by government regulation for over three years, but whose responsibilities had been increased.

During the course of the war, 2775 of our men and women were on leave of absence serving with the armed forces of our Country. While only 170 have so far returned, we have good reason to believe that a large number will rejoin us in the next few months, as we have kept in frequent touch with them throughout their absence. These veterans-some of whom have incurred physical handicaps-are going to work at the jobs they left, and in many cases at better ones, with enthusiasm and competence. We have also employed 380 honorably discharged servicemen who had not worked for us previously-many having gone into service directly from school.

Training programs for employees have been fully worked out in terms of our principal activities, and an experienced and capable training staff assembled. Successful test programs have convinced us that we have substantially the correct pattern. These programs are being put into effect as quickly as our training staff can cover the various territories.

Last year I had the pleasure of reporting to you that we had bought for Company account, sold to our employees under payroll allotment plans, and sold across the counters to our customers, over twenty million dollars of U. S. Bonds, notes and stamps. This year the total was nearly twenty-eight million, including $21 / 2$ million sold in connection with our radio "birthday party" in June. I am happy to repeat the grateful acknowledgments made last year to volunteer workers, women's community organizations and our own people, and to add to this roll of honor the names of those participating in our radio "birthday party". In the current Victory Bond Drive we are subscribing on a substantial basis in every community in which we operate, and lending every aid through our retail locations. As always before, the many banks with which we maintain accounts all over the country are co-operating in full measure with all of our efforts.

You will find some pictures of stores and their managers, and some information about both, in the later pages of this booklet. They have been placed there in the belief that you, as a part owner of the business, will be interested in the kind of stores we have and the men who operate them. Space is, of course, limited; the material included is intended to be representative, rather than exceptional.

Our store managers and other experienced men and women have again done an outstanding job under most difficult conditions. We hope that the early return of our war veterans will soon give assistance in rebuilding our service to a proper standard.

Sincerely,


President.

WALGREEN CO. AND CONSOLIDATED BALANCE SHEETS-

| A S S ET S |  |  |
| :---: | :---: | :---: |
|  | 1945 | 1944 |
| Current Assets: |  |  |
| Cash | \$ 8,641,027 | \$ 9,939,412 |
| United States Treasury tax notes and bonds | 7,001,393 | 7,450,881 |
| Accounts receivable, less reserves | 697,900 | 790,078 |
| Inventories of merchandise, priced at the lower of cost or market.. | 14,851,753 | 15,153,670 |
| Total Current Assets. | 31,192,073 | 33,334,041 |
| Prepaid Rent, Insurance, Taxes, Etc. | 736,899 | 681,747 |
| Investments and Other Assets: |  |  |
| Postwar excess profits tax credit (remainder at September 30, 1945 included in United States Treasury tax notes and bonds above) $\qquad$ | - | 290,000 |
| Investments in and advances to affiliated companies | 428,053 | 428,163 |
| Stocks and bonds of other companies, at cost. | 305,970 | 443,981 |
| Notes and accounts receivable, less reserves... | 282,370 | 145,193 |
|  | 1,016,393 | 1,307,337 |
| Fixed Assets: |  |  |
| Cost- |  |  |
|  | 119,413 | 388,973 |
| Buildings (including buildings on leased land) | 1,018,300 | 1,338,970 |
| Equipment ...- | 10,202,330 | 10,312,348 |
|  | 11,340,043 | 12,040,291 |
| Less-Reserves for depreciation ..... | 6,918,023 | 6,584,622 |
| Total Fixed Assets... | 4,422,020 | 5,455,669 |
|  | 67,766 | 188,448 |
| Goodwill, Leaseholds, Leasehold Improvements, Etc., at nominal amount $\qquad$ | 1 | 1 |
|  | \$37,435,152 | \$40,967,243 |

## SUBSIDIARY COMPANIES

LIABILITIES

|  | 1945 | 1944 |
| :---: | :---: | :---: |
| Current Liabilities: |  |  |
| Trade accounts payable | \$ 3,312,232 | \$ 3,032,803 |
| Provision for Federal taxes on income. | 4,847,315 | 6,752,638 |
| Accrued expenses and taxes, and other liabilities. | 2,268,722 | 2,120,520 |
| Total Current Liabilities. | 10,428,269 | 11,905,961 |
| Reserve for Postwar Contingencies.. | 1,500,000 | 1,100,000 |

## Capital Stock and Surplus:

Preferred stock-
$4 \%$ cumulative, par value $\$ 100$ per share; redeemable on call or in voluntary liquidation at $\$ 4$ to $\$ 1$ per share premium; if available, a minimum of 1,000 shares must be purchased yearly for retirement, at not less than par nor more than current redemption price, and, if the accumulated number of shares to be so purchased exceeds 5,000 , the excess must be redeemed (present unfilled orders total 2.500 shares -

Authorized and outstanding 65,000 shares. $\qquad$ $6,500,000$ $\qquad$
$41 / 2 \%$ cumulative, total par value less cost of treasury stock; entire issue canceled and retired in November, 1944 $\qquad$
$\qquad$ $9,488.813$

Common stock without par value-
Authorized 1,955,522 shares; issued and outstanding 1,292,485 shares

Total Capital Stock and Surplus

| $11,484,112$ | $11,484,112$ <br> $7,522,771$ | $6,988,357$ |
| ---: | ---: | ---: |
|  |  |  |

$\$ 37,435,152 \$ 40,967,243$

## WALGREEN CO. AND SUBSIDIARY COMPANIES

## STATEMENT OF CONSOLIDATED PROFIT AND LOSS

For the Years Ended September 30, 1945 and September 30, 1944

|  | 1945 | 1944 |
| :---: | :---: | :---: |
| Sales and Other Income: |  |  |
| Net sales and other store income. | \$119,174,822 | \$120,340,841 |
| Other income (net). | 311,145 | 564,892 |
|  | 119,485,967 | 120,905,733 |
| Costs and Deductions: |  |  |
| Cost of sales and of selling, occupancy and administration, except depreciation $\qquad$ | 109,809,198 | 108,710,925 |
| Depreciation of buildings and equipment | 714,395 | 985,544 |
| Provision for contribution to employees' retirement pension trust....- | 485,000 | 458,000 |
| Improvements to leased properties... | 36,275 | 33,097 257005 |
| Lease cancellations | 3,150 | 257,005 |
| Capital stock, State income and franchise taxes....._ | 230,486 | 270,215 |
| Losses and write-downs on real estate and real estate investments (net) | 107,131 | 206,253 |
| Provision for Federal taxes on income- $1,750,000$ - 000000 |  |  |
| Excess profits tax | $\begin{aligned} & 1,750,000 \\ & 2,820,000 \end{aligned}$ | $\begin{aligned} & 1,800,000 \\ & 4,250,000 \end{aligned}$ |
|  | 115,955,635 | 116,971,039 |
| Net Profit Before Provision for Postwar Contingencies. | 3,530,332 | 3,934,694 |
| Provision for Postwar Contingencies. | 400,000 | 600,000 |
| Net Profit After Provision for Postwar Contingencies ... | \$ 3,130,332 | \$ 3,334,694 |

STATEMENT OF CONSOLIDATED EARNED SURPLUS
For the Years Ended September 30, 1945 and September 30, 1944

| Balance Beginning of Year... | \$ | 6,988,357 | \$ | 6,145,636 |
| :---: | :---: | :---: | :---: | :---: |
| Net Profit After Provision for Postwar Contingencies |  | 3,130,332 |  | 3,334,694 |
|  |  | 10,118,689 |  | 9,480,330 |
| Deduct: |  |  |  |  |
| Dividends paid- |  |  |  |  |
| To preferred stockholders |  | $282,355$ |  | $423,997$ |
| To common stockholders |  | $2,067,976$ |  | $2,067,976$ |
| Refinancing charges- |  |  |  |  |
| Premium on exchange and redemption of $41 / 2 \%$ preferred stock, $\$ 311,900$; less excess of par value over cost of treasury preferred stock retired, $\$ 66,313$ |  | 245,587 |  | - |
|  |  | 2,595,918 |  | 2,491,973 |
| Balance End of Year....- | \$ | 7.522,771 | \$ | 6,988,357 |

## ARTHUR ANDERSEN \& CO.

120 South La Salle Street<br>Chicago 3

To the Board of Directors,
Walgreen Co.:

We have examined the consolidated balance sheet of WALGREEN CO. (an Illinois corporation) AND SUBSIDIARY COMPANIES as of September 30, 1945 and the statements of consolidated profit and loss and earned surplus for the fiscal year then ended, have reviewed the system of internal control and the accounting procedures of the companies and, without making a detailed audit of the transactions, have examined or tested accounting records of the companies and other supporting evidence, by methods and to the extent we deemed appropriate. Our examination was made in accordance with generally accepted auditing standards applicable in the circumstances and included all procedures which we considered necessary. We had previously made a similar examination for the year ended September 30, 1944.

In our opinion, the accompanying consolidated balance sheet and related statements of consolidated profit and loss and earned surplus present fairly the position of Walgreen Co. and subsidiary companies at September 30, 1945 and the results of their operations for the fiscal year ended that date, in conformity with generally accepted accounting principles applied on a basis consistent with that of the preceding year.
Antsmunsen- Co

Chicago, Illinois,
November 16, 1945.

## DISTRIBUTION OF NET SALES



As a stockholder, you are interested in the progress of your company. Our stores are convenient. They sell a very wide variety of merchandise, including our own preparations, which are of unsurpassed quality. We solicit your increased patronage-on the very practical ground of your own interest-both as a stockholder and as a customer.

This is a reduced
size copy of a recent
newspaper advertisement



## F. OX. Krueger

FORT WAYNE


Proud wearer of the Walgreen 25-year Service
Award watch and graduate of the Indianapolis College of Pharmacy, Fred Krueger manages our store in historic Fort Wayne, Indiana. Governor Gates of Indiana has recently honored both our Company and Mr. Krueger by appointing him to membership on the Indiana State Board of Pharmacy. Mr. Krueger has a son who is also a pharmacist-and two young grand-daughters.


## F. C. Reilly

## ALBUQUERQUE

Down in the valley of the Rio Grande, in the heart of the old Southwest, is the city of Albuquerque, New Mexico. Prominently located in the downtown section of Albuquerque is a modern Walgreen Drug Store. It is managed by Francis Reilly, a graduate both of the University of St. Louis and of the St. Louis College of Pharmacy. He had the distinction of being president of his graduating class. Mr. Reilly is president of the New Mexico Pharmaceutical Association and vice-president of the Albuquerque Lions Club. He is married and has a ten year old son.




